



Carolina East

Home Health - Hospice - Palliative Care - CAP Case Management - Quinn Hospice Care Center

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"Serving as a quality provider of health care services by meeting the patient's home care and the community's diverse needs."

SHCC Public Hearings

Greenville, NC

July 19, 2011

Comments

Lynn Hardy, Executive Director

Carolina East Home Care & Hospice, Inc.

**DFS Health Planning
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**Medical Facilities
PLANNING SECTION**

Good afternoon, my name is Lynn Hardy, Executive Director of Carolina East Home Care & Hospice located in Kenansville and serves Duplin and the six contiguous counties.

Thank you for the opportunity to speak today regarding the State Medical Facility Plan for 2012.

Health care providers in North Carolina appreciate the efforts of the SHCC to ensure that services are available to the citizens and residents of North Carolina.

First, I would like to endorse the recommendations from the Association for Home & Hospice Care and the Carolinas Center for Hospice which include working with both Associations in securing data. These are valid and worthwhile recommendations that will only strengthen the future SMFP plans.

Because of North Carolina's Certificate of Need we have a better plan for healthcare delivery in our state. However, home health and hospice home care

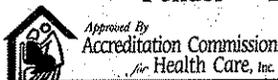
**Providing Home Health
& Hospice Care to 7 Counties:**

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Pender Lenoir Wayne**

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providers, like all providers are unique. With technology particularly electronic medical records the “need” for an office is not always a determining factor for another provider in heavily populated area. While all the data is counted from providers that serve a county, another office within the county may not be necessary. In the last several years we have seen many mergers and acquisitions and with the implementation of health care reform there will probably be more activity in this area.

I urge the SHCC to proceed with caution in granting CON’s for Home Health and Hospice Home Care programs until full implementation of health care reform and our own North Carolina budget situation improves.

I want to thank the SHCC for recognizing the unique needs of hospice inpatient care and the support you have given our industry over the past 6 years.

It is because of your support and that of our Associations, we have the ability to serve the rural populations of Duplin and surrounding counties with much needed hospice facility services.

I will be submitting an Adjusted Need Determination to convert our three (3) Residential Hospice beds to Inpatient Hospice beds along with the reason why.. We have the full support of the Association for Home and Hospice Care of North Carolina in this endeavor.

Thank you for this opportunity to speak.